From: "Ballard, Kody" <kody.ballard@dupont.com>
To: Martin Balestie <answers@engineeringfundamentals.com>
Subject: RE: FW: [EXTERNAL] GRUPO ALBANESI S.A.
Date: Thu, 25 Feb 2021 16:06:12 +0000
Accept-Language: en-US
X-MS-Has-Attach: yes
X-Antivirus: Avast (VPS 210225-0, 02/25/2021), Inbound message
X-Antivirus-Status: Clean

Hi Martin,

Apologies for the delayed follow up, but yes I agree this sounds like a plan. I will look to loop you in on any continued communication with clients to give you a bit better insight into the details shared of the CCRO solutions being considered.

And also, yes I will let you know if/when there are any other connections that may be lagging behind that could benefit from a bit of prodding to get reengaged.

Thanks again for the continued support, successes should start coming soon!

Regards,
Kody

Kody Ballard
Regional Sales Manager
Water Solutions
Safety & Construction
DowDuPont Specialty Products (DuPont) Division

email: kody.ballard@dupont.com
Cell Phone Number: +1-802-999-0667
www.dupont.com/water

X-MS-Exchange-CrossTenant-userprincipalname:
VrJYQAd06iqXLqfrQxqlaTdLArVV/FjBXeSBUptrbM3W7vTKFRygCzAwxu+aP4o9xPRSjnSRo1mf6cM6xgHmfg==
X-MS-Exchange-Transport-CrossTenantHeadersStamped: BYAPR06MB5606
X-CMAE-Envelope:
MS4wfJg6xdBhhZrMxUErlvd8Pe9jtYh91q3jU+r1etQfdPN9ylaLRs+KUaJP3mq6xIci4xEGOB0BdizgAUor0AvAVIznPpNiqaFVxrDiy4Lktid1S6vZC
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X-Nonspam: None
X-Antivirus: Avast (VPS 200202-0, 02/02/2020), Inbound message
X-Antivirus-Status: Clean

Martin,

I just sent you a note in LinkedIn. As indicated, my co-work Dr. Alex Sandu who helps run our South American Water Business will be in Uruguay February 6th, 7th and 8th c
Sandu would very much like to meet with you to discuss how our two companies might be able to work together in the future.

Do you have availability on Friday February 7th to meet with Alex?

I have enclosed Dr. Sandu's contact information (that includes his cell phone) to allow you to reach out to him directly to coordinate if you wish.

I am very sorry it has taken so long for me to return your messages.

Regards,

Rob
Rob Simm, PhD, P.Eng.
Senior Vice President, Water
Stantec
480-687-6245 (office)
602-421-9395 (cell)
602-431-9562 (fax)
3133 West Frye Road, Suite 300

idora - [Arturo Manjarrez, 07:17 PM 12/13/2021, RE: Casa Cuervo Guadalajara MEXICO]

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No Subject: RE: Casa Cuervo Guadalajara MEXICO

X-MS-Exchange-Transport-CrossTenantHeadersStamped: SN6PR01MB4015
X-CMAE-Envelope: MS4xfNeMrNS5lTnW9XrLor2s07tTBCs8V2Qo9y27Zx3ZErX2EEX29Vn6ppL07RSS8g5bjGnoe4ENYNhqAzNbBlsgLypSch
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C3rNhd+uR+GD/LpkFDOA7Q==
X-Nonspam: None
X-Antivirus: Avast (VPS 211213-8, 12/13/2021), Inbound message
X-Antivirus-Status: Clean

Hola!
Martin
México, Honduras etc.. estamos cubiertos
Me interesa, Uruguay, Paraguay & Bolivia del resto de los países no te apures
Saludos!

Arturo Manjarrez Fdz.
Marketing Director LA
EVAPCO INC.
www.evapco.com
amanjarrez@evapco.com
Cel + 1 410 790 0170

From: Martin Balestie <answers@engineeringfundamentals.com>
Sent: Sunday, December 12, 2021 4:25 PM

Find Messages | Arturo Manjarre...

X-Originating-IP: [69.152.212.150]
From: James Young <jcyenv@msn.com>
To: "Ing. Balestie" <cti@adinet.com.uy>
Subject: RE: coming soon!
Date: Mon, 10 Nov 2008 13:02:45 -0600
X-OriginalArrivalTime: 10 Nov 2008 19:02:45.0743 (UTC)
Martin:

A meeting with Shannon in BA is OK. I did not mean that he also should meet with ITP. Shannon simply wants to meet you to see if there is any "synergy" for the ITP/BPU or other SA projects. I have been telling him that if ADI wants to work in SA, that you are the person with the best contacts.

Jim

X-Nonspam: None
X-Antivirus: Avast (VPS 210523-2, 05/23/2021), Inbound message
X-Antivirus-Status: Clean

Martin,

I heard about UC Davis' reputation in agricultural science but do not know any experts in that field. It is interesting that Peru is looking for some agricultural experts. I have relatives (first cousins and aunt) living in Peru and my older brother went there for high school in the 1960's. However, I have never been to Peru myself. Has DuPont made any presentations yet?

Regards,

Joe

Joseph Wong, P.E., BCEE
Chief Engineer
Brown and Caldwell | Walnut Creek, CA
JMWong@brwncald.com
T 925.210.2555 | C 925.407.5720

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X-Antivirus-Status: Clean

Apreciada(o) Sr. Martín Balestie.

Un cálido saludo desde UC Davis. Espero que este mensaje le encuentre a usted y a su familia bien de salud.

Mi nombre es Juan J. Losada. Soy el Director Asistente de Desarrollo Internacional de UC Davis para América Latina. Parte de mi trabajo consiste en conocer a las personas relacionadas con UC Davis en nuestra región.

De acuerdo con nuestros registros usted ha participado en uno o varios de nuestros cursos de extensión. Un gran número de los participantes en nuestros programas de extensión son estudiantes internacionales y me gustaría conocer acerca de su experiencia como participante en estos programas. Siendo UC Davis una universidad con una gran vocación internacional, sus opiniones son muy valiosas para nosotros.

Nuestros registros muestran también que usted reside actualmente en Montevideo, Uruguay. Nos gustaría saber si esta información es aún válida.

Como los viajes internacionales están restringidos en las circunstancias actuales, me gustaría invitarle a que nos reunamos por Zoom en algún momento en las próximas dos semanas. En este enlace https://calendly.com/jlosada-uc-davis-latam/60min puede ver mi disponibilidad para reunirnos por Zoom. Por favor seleccione el día y hora más apropiados para usted y automáticamente se programará la reunión.

¡Estaré encantado de reunirme con usted pronto!

Saludos,

Juan J Losada
Assistant Director of Development for Latin America | International Development | Foundation and Corporate Engagement (FCE)
University of California, Davis | UC Davis
Email: jlosada@ucdavis.edu | Office: +1(530)754-2054 | Cellphone/WhatsApp: +1(530)219-6064

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7:34 AM
2/15/2022

IRIBE INITIATIVE FOR INCLUSION & DIVERSIT IN COMPUTING

Peer & Alumni Mentoring Agreement Fall 2021

Mission

The mission of the Iribe Initiative for Inclusion and Diversity in Computing's Pe program is to facilitate community building, support academic success, and pr development for all students in computing. The program will foster peer-to-pee within the Department of Computer Science as well as involvement in the larg Maryland community.

Vision

The Peer Mentoring program is open to all students studying computing at the Maryland. The program seeks to build a collaborative community of undergrad students, alumni, and corporate partners – with mentors and mentees who gu one another's social, professional, and academic growth.

Goals of the Peer Mentoring Program

1. Build a sense of community among students in computing
2. Provide professional development opportunities for students in comput
3. Create formal peer support structures and resources for students in co
4. Give students the opportunity to network within and explore different a
5. Provide opportunities for computing students to explore and enhance t skills through peer-led workshops

Mentee Involvement Guidelines

- Attend at least **3** out of the **4** peer mentor monthly meetings **a semest**
- Attend at least **1** computer science professional development event **a s**
- Attend at least **1** social event **a semester**
- Attend at least **1 additional** professional development/social event
- Mentorship partners are expected to be in contact outside of monthly r once or twice a month, whether that be by attending an event together together

Mentor Involvement Guidelines

- Commitment of a minimum of three hours with their mentee each mon of one semester (4 months).
- Mentors are asked to attend the Kick-Off Meeting and the end of seme Celebration. Meetings will be held in the evening.
- Mentorship partners are expected to be in contact outside of monthly r once or twice a month, whether that be by attending an event together together

IRIBE INITIATIVE FOR INCLUSION & DIVERSITY IN COMPUTING

Additional Expectations for 1:1 Mentoring

- Attend the Peer & Alumni Mentoring Kick-Off and Wrap up Celebration.
- Regularly communicate with your mentor/mentee.
- Respect each other and review the boundaries listed below.

Boundaries

Both:

- Talk about your responsibilities, what you can and can't do.
- Agree on the practical details of the relationship: frequency, time, agenda, and format of meetings (in person, email, zoom, or phone).
- Beyond agreeing to confidentiality, discuss what confidentiality actually means to each of you in various scenarios.
- Build trust and develop understanding.

Mentors:

- Determine what level of access your mentee has with you, and identify limits and boundaries.
- Establish parameters and timelines for expectations.

Mentees:

- Prioritize how you wish to best utilize your mentor's time and expertise.
- Know there are additional existing resources for you with regards to personal issues.

Mentoring is a process and not a destination. Enjoy the process and seek support from program staff when needed. If problems develop, please contact **Veronica Sanchez** at (vsanche8@umd.edu) immediately so action can be taken.

I, Martin Balestie, agree to be a part of the Iribe Initiative for Inclusion and Diversity in Computing Peer & Alumni Mentoring program for Fall 2021.

Martin Balestie
Martin Balestie (Sep 15, 2021 07:04 ADT)

Participant Signature

Sep 15, 2021

Date

Questions, concerns, or issues can be sent to the Iribe Initiative for Inclusion and Diversity in Computing (inclusion@cs.umd.edu).